



中信证券
CITIC SECURITIES

Corporate
Information

CITIC Securities Wealth Management (HK)

BEYOND INVESTMENT



ABOUT US

Introduction to CITIC Securities Wealth Management (HK)

Based in Hong Kong, CITIC Securities Brokerage (HK) Limited and CITIC Securities Futures (HK) Limited [CITIC Securities Wealth Management (HK)]* is the Wealth Management platform of CITIC Securities, the leading company in China in terms of assets under management. We service High Net Worth (HNW) individuals and corporate clients providing customised wealth management solutions spanning funds, custodians, bonds, structured investment products, securities and futures etc.

Founded in

1998

CITIC Securities Wealth Management (HK) has grown from a medium-size brokerage firm to a one-stop wealth management platform providing diversified wealth management services and first-class trading solutions to retail clients, HNW individuals and corporate investors. We help clients manage portfolios and build and protect their assets.

388.4

bn* AUC/AUM

As of May 2021, total assets under management/custody was HK\$388.4 billion (US\$50 billion), comparable in size to regional private banks with an active footprint in Asia.

20

Global Financial Institutions

We partner with more than 20 global financial institutions that manage 12,000 funds and handle transactins for our customers.

15

Brokerage Service Markets

Our securities brokerage services cover 15 markets worldwide.

*As of May 2021

*Originally named as CITIC Securities Brokerage (HK) and changed to CITIC Securities Wealth Management (HK) since 1 July 2021 to align with the group's corporate identity and business development.

**Products and services of CITIC Securities Wealth Management (HK) are provided by CITIC Securities Brokerage (HK) Limited and CITIC Securities Futures (HK) Limited (Incorporated in Hong Kong with limited liability).



▶ Global Investment Opportunities

We provide access to global investment opportunities for Chinese investors in Hong Kong through CLSA, CITIC Securities' offshore platform.

▶ New Wealth Management Platform

Our new Wealth Management Platform was officially launched in August 2018, and offers execution and advisory services in bonds, funds, structured products and other tailor-made products and services.

▶ An Experienced Team

Our well-respected team has decades of investment experience in Greater China.

▶ A Growing Team

We have considerably grown our wealth management team with senior Relationship Managers and other hires to cater to the increasing demands from the ever-growing Chinese HNW population.

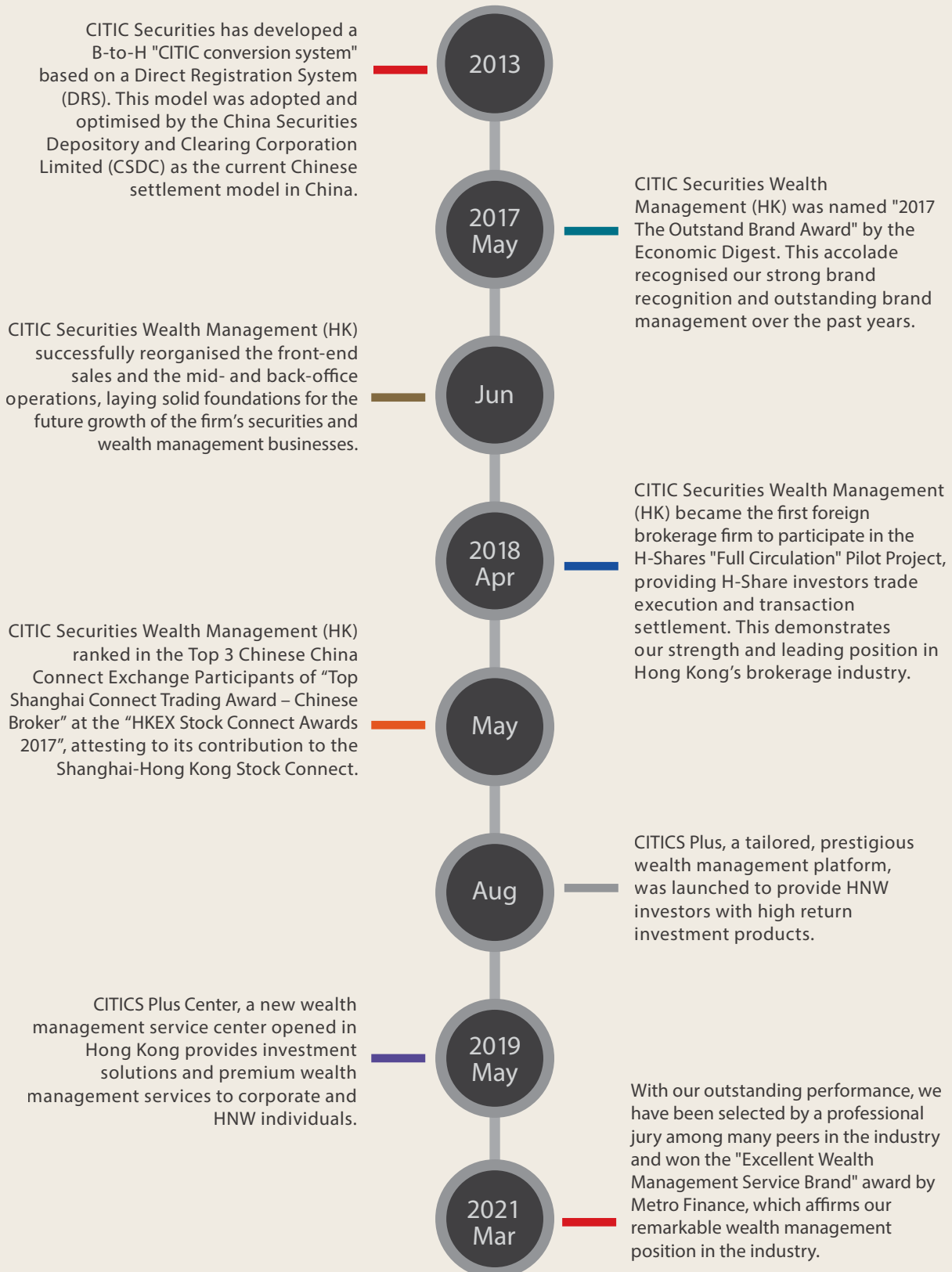
▶ Strong Network

We have a strong onshore presence in China. Our extensive Wealth Management Team network covers northern, southern and eastern China.



Milestones in the History of CITIC Securities Wealth Management (HK)

MILESTONE



CITIC Securities Wealth Management (HK) is Part of the Biggest Conglomerate in China*



中信
CITIC

CITIC Group (CITIC Limited: SEHK 00267)



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CITIC Securities (SSE: 600030; SEHK: 06030)

CLSA

CLSA B.V.



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CITIC SECURITIES

CITIC Securities Wealth Management (HK):

CITIC Securities Brokerage (HK) Limited
(Type 1 Dealing in securities &
Type 4 Advising on securities)

CITIC Securities Futures (HK) Limited
(Type 2 Dealing in futures contracts)

Brokerage Trading

Brokerage Business
Services

Private Wealth
Management Solutions

*Source: https://www.citic.com/en/aboutus/corporate_profile/

Why Choose CITIC Securities Wealth Management (HK)?

▶ Strong track record and solid international experience in investment and financial services

Our revenue and net profit have been ranked among the best in the industry for more than ten consecutive years with significant scale advantages such as net capital, net assets, and total assets. Our various businesses have maintained a leading position in the market and have accumulated extensive reputation and brand advantages in Mainland China. Over the years, we have won various awards from domestic and foreign institutions such as Asia Money, Financial Times, Forbes, and Shanghai and Shenzhen Stock Exchanges.

▶ Extensive product lines, high quality investment solutions and advisory services

We provide margin financing as well as wealth management products to clients, such as funds, bonds and structured products. We provide timely, accurate and valuable investment solutions advisory services for our prestigious clients, through the outstanding global, independent research team of our parent company CLSA.

▶ Competitive advantage and outstanding financing supporting services

Leveraging our strong capital advantage, our financing services bring flexible, reliable and efficient margin trading solutions to clients with competitive financing costs. With coverage of more than 1,500 stocks, our special margin financing service is one of the most popular products among our clients. Clients can redeem pledged securities in real time, making this service safe and reliable.

▶ Global brokerage services network

Our professional securities brokerage network offers our clients the access to multiple markets, including Hong Kong, Japan, Shanghai, Shenzhen, Singapore, Philippines, Thailand, Malaysia, Australia, Germany, the United Kingdom and the United States.

▶ We provide customised products and solutions for corporate and HNW clients

We provide comprehensive and customised investment and financing plans for corporations, listed companies and HNW individuals. The Employee Stock Ownership Plans and wealth management allocation advice for HNW clients are highly popular products.

▶ More investment opportunities with advanced Fintech

With the support from CLSA and CITIC Securities, advanced technology and our profound understanding of the markets in Mainland China and Hong Kong, we use a reliable and unique algorithmic trading system to provide trading services of HK stocks and Shanghai & Shenzhen Stock Connect to our professional investors. This allows us to gain the trust of our existing clients which include both institutional investors and professional investors.

*Source: <http://www.citics.com.hk/about-citic-securities.php>

CITIC Securities Wealth Management (HK) Service Offering at a Glance

CITIC Securities Brokerage (HK) Limited & CITIC Securities Futures (HK) Limited

Brokerage Trading

- ▶ Securities
 - Hong Kong Market
 - Shanghai-Hong Kong Stock Connect/
Shenzhen-Hong Kong Stock Connect
 - Overseas Markets
 - Australia
 - China
 - Germany[#]
 - Japan
 - Malaysia
 - Philippines
 - Singapore
 - Thailand
 - United Kingdom[#]
 - United States
- ▶ Hong Kong Stock Options
- ▶ Futures and Options
 - Hong Kong Futures
 - Global Futures
 - Chicago Board of Trade
 - Chicago Mercantile Exchange
 - New York Mercantile Exchange
 - London Metal Exchange
 - Singapore Exchange
- ▶ Bonds

Brokerage Business Services

- ▶ Margin Trading
 - Special Margin Financing
- ▶ IPO Subscription
 - 90% Financing
- ▶ Block Trading
 - Manual / Cross Trade
 - Settlement Agent of Bought and Sold Note
- ▶ Employee Stock Ownership Plan
- ▶ Roadshows and Investment Advisory Services
 - Listed Company Liaison
 - Industry Reports, Stock Custody and Other Investment Advisory Services
- ▶ Third Party Transaction and Settlement Full Cycle Service

Private Wealth Management Solutions

- ▶ Funds
 - Public
 - Private
- ▶ Trusts
 - Personal
 - Family
- ▶ Structured Investment Products
 - Structured Note
 - Leveraged Finance
- ▶ Special Financing Service
 - Single Bond Financing
 - Single Stock Financing
- ▶ Other Financial Solutions Referrals

[#]Internet trading not available

Products and Services

Retail Businesses (Branches)

We have a comprehensive sales network, including our head office in CITIC Tower, Admiralty, and four branches in ICC, Central, North Point and Mongkok.

Our sales teams are dedicated to providing stocks and futures trading services to clients.

Brokerage Trading

► Securities

- Hong Kong Market
 - More than 1,600 margin financing securities
 - Daily morning news & securities research reports
 - Complimentary Hong Kong stocks real-time quote service
 - Regular strategic analysis seminars
 - Reliable and seamless trading platforms
- Overseas Market
 - We provide worldwide securities brokerage services covering markets in Hong Kong, Japan, Shanghai, Shenzhen, Singapore, Philippines, Thailand, Malaysia, Australia, Germany, United Kingdom and the United States.

► Hong Kong Stock Options

► Futures and Options

- Hong Kong Futures
- Global Futures

► Bonds

Futures and Options

► Online Futures and Options Trading Service

CITIC Securities Futures (HK) Limited offers online futures and options transaction services, through an advanced trading system enabling flexible trading anytime anywhere.

Brokerage Business Services

► Special Margin Financing

Provide special stock mortgage financing services for institutional and HNW clients.

Easy Application Speedy Approval
Independent Audit High Flexibility
Unlimited Amount Cost Advantage

► Special Custody Service

We provide pledged asset custody service, which is customised to support corporate clients' trading instructions, help drive efficiencies and reduce operational risks.

Advantages of CSIWM Special Custody Service
Corporate Action Service
Competitive Cost Package
Providing Invoice
Account Assets Monitoring
Account Setting Structure Suggestion

► Investment Solutions Advisory Services

Leveraging on strong support from CITIC Securities (together with CLSA), an award-winning institutional brokerage and investment group in China and Asia, we provide professional and high quality investment advisory services on macro markets, equity markets, sectors and individual stocks covering A-shares, HK and US markets, as well as best-in-class investment solutions including fixed income, funds and structured products, to our valued clients.

- Reports & Commentaries
- Regular Meetings
- Investment Forums
- E-Platforms
- Comments & Articles

Clients & Brokers Support

► CITIC Securities Wealth Management (HK) is dedicated to providing comprehensive investment services to clients. A Product & Investment Solutions hotline (852) 2237 9250 has been established to answer investment queries. Hotline service hours are between 10am and 5pm from Monday to Friday (Except public holidays).

CITICS Plus provides premium, flexible and goal-oriented investment services to HNW individuals. Clients have the privilege to enjoy the benefits of diversification from multi-asset investment opportunities spanning funds, bonds and structured products.

Why CITICS Plus?

We are best placed to manage offshore assets of CITIC Securities' clients

We have been providing quality brokerage services since 1998. In an effort to best fulfil the needs of our clients, we have shifted our business focus and become a comprehensive and professional wealth management solutions provider.

One-stop shop

+

Exclusive solutions

The strong capital markets expertise of our parent company CLSA differentiates us from mainstream US/European private banks/private wealth management platforms and enables us to provide exclusive solutions to clients.

+

With much lower minimum investment requirements than market average, our clients can enjoy the privilege of investing into more products with the same investment capital. We provide more credit facilities on select products than our peers.

“Same”
is
“More”

+

Exploring new services

We continue to explore new services in order to fulfil the needs of our clients.

Want to Know More?

Please email csi-callcentre@citics.com.hk or call:
Hong Kong Hotline (852) 2237 9338
China Toll Free Line 400 818 0338

Head Office

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Room 2203-05, 22/F, Tower 2, Admiralty Centre,
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Tel: (852) 2237 8998 / (852) 2237 6885
Fax: (852) 2140 6093

North Point Branch
Room 805-6, 8/F, Olympia Plaza, 255 King's Road,
North Point, Hong Kong
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ICC CITICS Plus Center
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Centre, 1 Austin Road West, Kowloon, Hong
Kong
Tel: (852) 2600 7071
Fax: (852) 2713 6133

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677 Nathan Road, Mong Kok, Kowloon
Tel: (852) 2237 9306
Fax: (852) 2397 8857

Product and Investment Solutions Hotline (852) 2237 9250

Remark: Please visit www.citics.com.hk or call our customer service hotline of each branch to find branches near your location.

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